## Why Rent

 When You Can


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## RENTING VS. OWNING

When is the right time to buy?


Buying your first home will be one of the biggest financial decisions of your life, but there are a ton of great long term benefits to owning a home rather than renting.

## YOU SHOULD RENT

I PLAN TO LIVE IN THE AREA FOR LESS THAN 2 YEARS

I WANT TO STAY FLEXIBLE

I NEED TO BUILD MY CREDIT / REPAIR CREDIT HISTORY

I AM SAVING MONEY FOR A DOWN PAYMENT

## YOU SHOULD BUY

I PLAN TO LIVE IN THE AREA FOR MORE THAN 2 YEARS

I WANT TO HAVE FREEDOM TO CUSTOMIZE MY HOME

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I'M LOOKING TO SAVE
    MONEY WITH TAX
        DEDUCTIONS
    I WANT TO BUILD
    EQUITY
```


## WHY IT PAYS TO BUY

To buy or to rent, that is the question. If it's not in the cards for you right now, here are some reasons to start working towards homeownership.

| YEARS | RENT <br> PAYMENT | MORTGAGE <br> PAYMENT | MONTHLY <br> DIFFERENCE | AFTER TAX <br> SAVINGS | YEARLY <br> DIFFERENGE |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AFTER TAX |  |  |  |  |  |  |
| SAVINGS |  |  |  |  |  |  |

The chart shows a cost comparison for a renter and a homeowner over a 7 year period. The renter starts out paying $\$ 800$ per month with annual increases of $5 \%$ The homeowner purchases a home for $\$ 110,000$ and pays a monthly mortgage of $\$ 1,000$. After 6 years, the homeowner's payment is lower than the renter's monthly payment. With the tax savings of homeownership, the homeowner's payment is less than the rental payment after 3 years.

Source: Ginnie Mae

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| YEARS | MONTHLY <br> RENT | ANNUAL <br> RENT |
| :---: | :---: | :---: |
| 1 | 1000 | 12,000 |
| 2 | 1035 | 12,420 |
| 3 | 1071 | 12,855 |
| 4 | 1109 | 13,305 |
| 5 | 1148 | 13,770 |
| 6 | 1188 | 14,252 |
| 7 | 1229 | 14,751 |
| 8 | 1272 | 15,267 |
| 9 | 1317 | 15,802 |
| 10 | 1363 | 16,355 |

AVG. INCREASE 3.5\% PER YEAR SOURCE: NATIONAL ASSOCIATION OF REALTORS®

## $\$ 140,777$ PAID IN RENT OVER TEN YEARS

With renting, that is $\$ 140,777$ down the drain that you will never see again. Homeownership not only has tax advantages but as you pay down your mortgage loan and as home prices rise, your equity increases.

## THE FIRST STEP TOWARDS

The very first step in the road to homeownership is to contact me.
I specialize in helping First Time Home Buyers get out of the renting trap, and get started building equity in their home investment.

Even if you won't be buying for the next couple of years, I can help you get started building your credit, saving for a downpayment and get you started preparing for the home buying process.

The next step will be getting pre-approved for a mortgage loan. Give me a call today and l'll help you find a great mortgage lender to review your financial information and determine what amount you will be able to borrow.

